

Message Text

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ORIGIN AF-18

INFO OCT-01 ADP-00 FTC-01 EB-11 COME-00 INT-08 TRSE-00

PM-09 L-03 H-02 AID-20 NSC-10 RSC-01 CIEP-02 SAL-01

SS-14 STR-08 OMB-01 CEA-02 CIAE-00 INR-09 NSAE-00

PA-03 USIA-12 PRS-01 OPIC-12 NEA-10 INRE-00 /159 R

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EB/ BP: MR. WINTER(SUBSTANCE)

AF: AMB. ROSS

----- 078957

P 170015 Z MAR 73

FM SECSTATE WASHDC

TO AMEMBASSY KAMPALA PRIORITY

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E. O. 11652: N/ A

TAGS: ETRD, UG, US

REF: (A) KAMPALA 850 (B) KAMPALA 953 (C) KAMPALA 968

SUBJ: DISCRIMINATION AGAINST U. S. OIL COMPANIES

1. BEFORE SUGGESTING GUIDANCE FOR POSSIBLE EMBASSY REPRESENTATION TO GOU, DEPT WOULD APPRECIATE FURTHER INFO ON NATURE OF ASSURANCES WHICH THREE US OIL COMPANIES REPORTEDLY RECEIVED (PARA 4 REFTEL A). CALTEX REP REPORTED (SAME PARA) THAT HIS FIRM WOULD STAND TO LOSE UP TO 50 PERCENT OF ITS BUSINESS. IF THIS THE CASE, IS COMPANY LIKELY TO CONTINUE ITS UGANDA MARKETING OPERATION OR BE FORCED CLOSE DOWN? WOULD ALSO APPRECIATE ESTIMATE OF HOW MUCH OF MOBIL' S BUSINESS WILL BE AFFECTED BY GOU ACTION.

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2. REQUEST ADDITIONAL INFO CONCERNING ESSO AGREEMENT WITH UGANDA TEA GROWERS CORPORATION (REF B), ESPECIALLY ESTIMATED VALUE OF LOSS WHICH COMPANY WOULD SUFFER AS RESULT APPARENT GOU BREACH OF CONTRACT AND WHAT ACTIONS ESSO PLANS IF TALKS WITH GERIA UNPRODUCTIVE.

3. ARE THERE ANY COMPARABLE CASES IN AREAS OTHER THAN PETROLEUM MARKETING WHERE GOU HAS BEEN DISCRIMINATING IN FAVOR OF GOU- OWNED OR PARTIALLY OWNED FIRMS AGAINST PRIVATELY OWNED FOREIGN FIRMS IN ITS PROCUREMENT POLICIES?

DO EMBASSY AND US OIL COMPANIES BELIEVE THIS NEW GOU ACTION FORESHADOWS SIMILAR ACTION REGARDING PRIVATE SECTOR' S PURCHASE OF PETROLEUM PRODUCTS?

4. WHY IS ESSO REP ANNOYED THAT CALTEX REQUESTING EMBASSY INTERVENTION (PARA 8 REFTEL A)? ROGERS

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*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

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